

We law You

DS
AVOCATS

**Savoir,
Faire**

www.dsavocats.com



4 Continents
24 Offices
300 Lawyers

We Law You Support Innovation

DS Avocats offers dynamic services and dedicated teams to startups.

The Commercial and Corporate practices of DS Avocats assist you all through the different steps of your development:

- **Legal counsel and support in the creation of your structure** (legal feasibility study; by-laws; founders agreement; first client and supplier contracts...);
- **The first fund raising** (fiscal structuring; assistance in the negotiation with the investor; drafting of the legal documentation...);
- **All other operations or issues relating to your development** (financial assistance and public funding; labor law, BSPCE (stock options), AGA Macron ; general conditions of sales ; trademarks ; patents ; domain names, distance selling ; IT development contracts ; personal data ; big data ; client/supplier relationship; international development; breaches of contracts or commercial relationships ; regulatory controls...).

A Hotline for all your Types of Legal Questions

A Preferential Rate Based on 3 Levels of Maturity.

Legal Assistance and Continuous Availability.

Some of our References:

- **Counsel to Day One Partners, formerly named Accelerateur,**
A unique investment structure in France being the reference shareholder of startups and helping them to grow (about sixty since 2012), in the context of fundraising, corporate, litigation, tax, intellectual property and legal advice to many incubated startups: [YouShould](#), [Animal Box](#)...

- **Counsel for many Biotech Firms YouShould, Animal Box...**

namely [Tasly Pharma](#) in its investment in OC and equity in [Pharnext](#), biotech listed in Alternext, [Juvamed](#) in its investment in biotech [Bioxis](#), [Ingraalys](#) and [Organisps](#), Incubated at INSERM in Montpellier, France, as well as [Atlab Pharma](#) and [Ogd2 Pharma](#) on their fundraisings

- **Counsel for many Fin-tech Start-ups,**

Such as [Evolviss](#), dedicated to rental solutions, [Compellia](#), in e-marketing and big data, in the context of its fundraising ; its BSPCE/AGA Macon agreements etc., of [Meilleurecopro.com](#), of [Lampion](#) in the management of its subscriptions. Our law firms is one of the referral firms for [France Fin-tech](#)

- **Counsel to the Founder of Made.com,**

Co-founder of [Myfab.com](#) (corporate, exit, fiscal...) and [Made.com](#) which carried out a fundraising of more than 35M€ with [Partech](#) (acquisition projects and developments in Europe and Asia, etc)

- **Counsel to Avic,**

The aeronautical Chinese giant, on the set-up of a JV with [Flying Whales](#), an innovative SME , for the 7th project of [Nouvelle France Industrielle](#), to conceive, develop and industrialize the production of airships heavy loads (60 tons) before being used for example in forestry exploitation. The amount which will be invested in 3 phases equally will be 90M€

- **Counsel to New Imaging Technology,**

Innovative company in hard technology who has 4 funds on its own capital ([ACE](#), [Emertec](#), [Alto](#) et [Bluebird](#)) in the context of a fundraising of many millions of Euros from Japanese investors

- **Counsel to HEC Incubator**

and [Oracle Start up Cloud Accelerator](#) in the mentoring of their start ups

- **Counsel to Mentor Graphics**

In the context of its acquisition of [FlexRas Technologies](#), start up in emulation technologies in chip design and electronic systems for an amount of many million euros





■ **Counsel to ADEME,**

In the context of its participation in the capital of **Exosun**, a company specialised in solar panels concerning future investments financed by «Grand emprunt»

■ **Counsel of an asset management holding company,**

In the context of its investment in **Melinda Gloss**, a company for ready to wear luxury items for 750K€

■ **Counsel to BPI,**

In the context of its investment in **Officine Générale**, a company for ready to wear luxury items. Counsel to **BPI** in its investments in **Allresto**

■ **Counsel to Caisse des Dépôts et Consignation**

In its fundraising of **MOPeasyc** creator of a carsharing platform for electric vehicles and carpooling with Fond Régional de Co-Investissement d'Ile de France (FRCI)

■ **Counsel to Caisse des Dépôts et Consignation**

Leading expert in IT SaaS software solutions in trade credit risk management and of **Pricing Assistant**, solution which allows e-merchants and brands to optimize their pricing strategy and client acquisition, and **Uniris** (biometric identification systems) winner of the Innovation Price given by the MEDEF in 2017 for their international development

Our Savoir-Faire

- Setting up SAS, SA, SARL and all types of investment vehicles
- Initial fundraising, intermediary, series A... ; issuance of preference shares for the founders, contributions of assets to a family holding, fiscal and wealth structuring;
- Entrance of capital and investors, issuance of preferential or ordinary shares, issuance of premiums, BSA, BSPCE, AGA, issuance of

straight or convertibles bonds, etc.;

- Shareholder loans, current account advances, equity loans;

- Negotiation with the incubators, accelerators, family offices, regional funds, start-up funds, venture capital funds, etc;

- Lease of premises, transfer of headquarters... ;

- Shareholders agreement and evolution, preemption clauses, approval, lock-up, drag along, tag along, ratchet, good/bad leaver, call/put options, vetos et deadlock resolutions, shotgun clauses...

- Tax advice, Tax credits for research, , VAT, management taxation, holdings, services companies, intellectual property royalties, assistance in tax audits...;

- Employment contracts, social security coverage, non-compete clauses, detachments, consulting;

- Employee incentives, particularly BSPCE and AGA ; options plans, bonus, etc.;

- Mediation, shareholders commercial, social and tax litigation, companies difficulties prevention;
- Negotiation and drafting of general conditions of use, general conditions of sale, purchase, commercial contracts;

- Regulatory support in various fields such as fin-tech, bio-tech, green tech, administrative approvals... ; Advice on registration of French and European trademarks;

- Advice on registration of French and European trademarks: Intellectual and industrial property protection ;

- Software license agreement, trademarks, patents, know-how..., research contract, securing lab availability , aid and subsidies for research;

- Advice in nominative personal data, CIL... advice on domain names, domain names protection and their potential repurchase.

Paris

+33.1.53.67.50.00
courrier@dsavocats.com

Bordeaux

+33.5.57.99.74.65
bordeaux@dsavocats.com

Lille

+33.3.59.81.14.00
lille@dsavocats.com

Lyon

+33.4.78.98.03.33
lyon@dsavocats.com

Reunion

+33.2.62.50.99.10
reunion@dsavocats.com

Barcelona

+34.93.518.01.11
info@ds-ovslaw.com

Madrid

+34.91.533.53.08
info@ds-ovslaw.com

Brussels

+32 2286 80 33
bruxelles@dsavocats.com

Milan

+39.02.29.06.04.61
milan@dsavocats.com

Stuttgart

+49.711.16.26.000
info@ds-graner.com

Quebec

+1.418.780.4321
info@dsavocats.ca

Montreal

+1.514.360.4321
info@dsavocats.ca

Toronto

+1.647.477.7317
info@dsavocats.ca

Vancouver

+1.604.669.8858
info@dsavocats.ca

Ottawa

+1.613.319.9997
info@dsavocats.ca

Buenos Aires

+54 11 48 08 91 73
info@dsbuenoaires.com.ar

Lima

lima@dsabogados.pe

Santiago

+562.32.45.45.00
info@dsabogados.cl

Beijing

+86.10.65.88.59.93
beijing@dsavocats.com

Guangzhou

+86.20.81.21.86.69
guangzhou@dsavocats.com

Shanghai

+86.21.63.90.60.15
shanghai@dsavocats.com

Ho Chi Minh City

+84.8.39.10.09.17
dshochiminh@dsavocats.com

Singapore

+65.62.26.29.69
singapore@dsavocats.com

DS Consulting Afrique - Dakar

+221.77.255.68.18
dakar@dsconsultingafrique.com

Partenariat**DS Squaris Union Européenne**

+32 2286 80 38
secretariat@squaris.com